

Client Profile

Springer Medical Associates is a rural health clinic located in Lexington, Tennessee. As a primary care practice, Springer Medical handles a variety of services including women's health, well-child, and walk-in exams. Springer Medical strives to provide the fastest, friendliest, and most experienced care in West Tennessee.

Struggled to keep a full-time collections specialist to collect patient payments

Didn't have a direct payment system in place

Trouble finding time to train new hires

Challenges

Needed to steamline their billing process

Trouble finding the right billing services vendor

Their A/R bucket was continuing to grow

The Solution

After Benchmark RCM was implemented, Springer Medical experienced a 34% reduction of days in A/R and a 100% increase in patient payment collections. Their medical staff was then immediately able to shift their focus to solely taking care of patients and no longer needed to focus on hiring and training new staff to get their billing in order. In the future, Springer Medical can rest assured that their accounts are well-managed, giving them peace of mind knowing that Benchmark's team of certified billing experts is effectively handling their cash flow.

Total Reduction in Accounts Receivable
27%

Reduction of Days in Accounts Receivable
34%

Increase in Patient Payment Collections
10.4%

I am so grateful for Benchmark Solutions and their RCM Team. If they had not taken over my billing and collections when they did, I would have had to close my practice.